

Dawn Francis Country Director Qatar

Experience Summary

Dawn is a qualified Quantity Surveyor with over 34 years working experience in the engineering and construction industries. She has a wealth of experience in contract administration, commercial management, contractual claims preparation, specifications analysis, variation and risk management, forensic account review, pre and post-contract value engineering, operation management and team management. Dawn is a RICS Registered Expert Witness in quantum, a RICS Independent Expert in Determination and a RICS Accredited Evaluative Mediator.



Prior to joining Quantum, Dawn was the manager of one of the largest real estate company's in Qatar. She is a strong leader with people skills to ensure effective management of a team.

Highlights

- Certified Quantity Surveyor with over 34 years' in the engineering and construction sectors.
- Involved in real estate sector (Build, Own and Operate) for eight years.
- Strong team leader with philosophy of supporting and motivating teams to achieve business goals.
- Sectoral experience in roads, World Cup stadiums, ports, dredging, data centres, megareservoirs and government complexes.
- Geographical experience in the GCC.

Qualifications and Associations

- Quantity Surveying.
- MRICS (Member of the Royal Institution of Chartered Surveyors).
- RICS Registered Expert Witness.
- RICS Independent Expert in Determination.
- RICS Accredited Evaluative Mediator.
- DRBF Effective Decision Writing for Dispute Boards
- ICF Coaching and Leadership.
- C-IQ (Conversational Intelligence) Enhanced Skills Coach.
- Dare to Lead[™] Trained.
- ArbitralWomen Association Member.



Sectoral Experience

- Roads.
- Infrastructure.
- Residential.
- Commercial and retail.
- World Cup stadiums.
- Mega-reservoirs.
- Dams.
- Solar.
- Ports.
- Dredging works.
- Data centres.
- Government complexes.

Geographical Experience

- GCC.
- Qatar.
- United Arab Emirates.
- Oman.
- Kenya.
- Tanzania
- Slovenia.

Expert Works

2022 – Independent expert opinion report on re-measurement contract.

2021 – Ongoing – Support Expert to ICC arbitration seated in Qatar.

2021- Ongoing – Presenting to DAAB, Tanzania.

2021 – Ongoing – Shadow Expert to ICC arbitration seated in London.

2021 – Independent expert opinion report for covid and working hours.

2020 – 2021 – Support Expert to ICC arbitration seated in Slovenia.

2020 – 2021 – Support Expert for ICC arbitration seated in Qatar.

2020 - Shadow Expert for ICC arbitration seated in Canada.

2020 – Expert for termination of contract in the Qatar courts, case discussions with court appointed expert.

2019 – Preparation and submission of claims. Negotiations on behalf of contractors with engineer/employer to facilitate settlement.

2010 – 2019 - Advised on claims and supervision of claims consultants. Representing contractor in settlement following termination of contract. Negotiations on behalf of engineer/employer to facilitate settlement. Advising on settlement of claims to Board.

2007 - 2010 - Advised on claims and supervision of claims consultants and presented to the Ministry of Finance Claims Committee and President of Ashghal. Prepared cases for adjudication in the Qatar



Courts, case discussions with court appointed experts. Liaison with in-house and externally appointed local counsel and presented to the joint venture Executive Committee and Board.

2004 – 2007 - Ministry of Public Health and Staff Club - part of the Asian Games 2006. Preparation of documentation for the legal department, resolution of outstanding final accounts and preparation of claims. Supervision of claims consultants. Presentation to the Ministry of Finance Claims Committee.

1993 – 1999 - Appointed as Representative for the Government of Qatar in an arbitration with the ICC which made international case law. Duties involved liaison with, and coordination of, the legal teams located in London, Paris, Doha and Washington DC. Preparation of an Appeal of the Awards in the French courts, including preparation of defence actions in the UK, French and US Courts and developing and presenting reports the various government ministries.

1992 – Forensic final account audit for Ministry of Public Works, presenting findings to State Audit Bureau.

Career History

February 2019 – Present Country Director Qatar – Quantum Global Solutions

2010 - 2019

Manager - HBK Real Estate, Qatar

2007 - 2010

Senior Contract Administrator - Project Office, HBK Holdings, Qatar

2004 - 2007

Contract Administrator - HBK Contracting, Qatar

1993 - 1999

Consultant – Government of Qatar

1992 - 1993

Consultant Quantity Surveyor – Ministry of Municipal Affairs and Agriculture, Qatar

1991 - 1992

Assistant Head of Quantity Surveyor Section – BED, Ministry of Industry and Public Works, Qatar

1989 - 1991

Quantity Surveyor - Davis Langdon Arabian Gulf, Qatar

1987 - 1988

Personal Assistant to HM Consul General – British Consulate General, Alexandria, Egypt



1986 - 1987 Manager – Masaood John Brown Roxby, Abu Dhabi, UAE